

What can you do with a major in *ECONOMICS*?

Nature of Work

Economics is the study of how society uses resources such as land, labor, raw materials, and machinery to produce goods and services. Economists analyze the costs and benefits of distributing and consuming these goods and services. Some develop theories using mathematical models to explain the causes of business cycles and inflation or the effects of unemployment and tax policy. Most economists apply their skills to solve problems in specific areas; such as transportation, labor, health, finance, energy, and agriculture. They give economic advice to business firms, banks, insurance companies, labor unions, and others.

Personal Qualities

Helpful qualities for individuals who seek to incorporate their *Economics* major in a career include:

- an ability to work accurately with detail
- patience and persistence
- an ability to work with others as well as independently
- effective communication skills
- intellectual curiosity
- An ability to interpret and analyze data

Work Settings

Students who majored in *Economics* work in various settings including the following:

economic and market research firms, management consulting firms, advertising companies, banks and insurance companies, securities and investment firms, government agencies, their own consulting business, colleges and universities

Related Occupations

Investment Banker, Accountant, Underwriter, Securities Broker, Actuary, Systems Analyst, Market Researcher, Financial Advisor

Career Services Resources

The following books are available for students in the Career Services Library:

- *Careers for Financial Mavens and Other Money Movers*
- *Great Jobs for Accounting Majors*
- *Great Jobs for Business Majors*
- *Great Jobs for Economics Majors*
- *Ithaca College Quick Guide for Business Students*
- *Job Opportunities for Business Majors*
- *Vault Career Guide to Accounting*
- *Vault Guide to the Top 50 Consulting Firms 2006 Ed.*
- *Vault Career Guide to Consulting 1st Ed.*

For More Information Contact

American Economic Association
2014 Broadway, STE 305
Nashville, TN 37203
(615) 322-2595
www.Vanderbilt.edu/AEA

National Association of Business Economists
1233 20th Street, NW, STE 505
Washington, DC 20036
(202) 463-6223
www.nabe.com

International Finance Corporation
2121 Pennsylvania Avenue, NW
Washington, DC 20433
(202) 473-1000
www.ifc.org

A Sample of Ithaca College Economic Graduates

One method of exploring careers is to examine the occupations of alumni who majored in a discipline in which you may be interested.

Below is a representative sample of occupations held by Ithaca College alumni who majored in Economics..

Producer/Agent	'The Bogle Agency, Inc.'	Lyndhurst, NJ
Pharmaceutical-Internal Territory Manager	Bausch & Lomb, Inc.	Rochester, NY
Analyst	Goldman, Sachs Groups, Inc.	New York, NY
Business Systems Analyst	Hewitt Associates	Bridgewater, NJ
Compensation Analyst	Welch Allyn, Inc.	Skaneateles Falls, NY
Supervisor, Client Services	Thacher Proffitt & Wood LLP	New York, NY
Research Associate	Nera	White Plains, NY
Business Systems Analyst	Liberty Mutual	South Portland, ME
Day Counselor	The Franciscan Center	Buffalo, NY
Trader/Analyst	FIG Partners	Arlington, MA
Staff Accountant	MFS Network Technologies, Inc.	Schenectady, NY
Business Manager	American Enterprise Institute	Washington, DC
Manager of Specialty Retail	Rouse-Philadelphia, Inc.	Philadelphia, PA
Sales Representative	Sentry Insurance	Syracuse, NY
Systems Engineer	Tekworks Inc.	Fairfax, VA
Accountant	KPMG Peat Marwick	New York, NY
Consultant	American Management Systems	Fairfax, VA
International Porfolio Administrator	State Street Bank & Trust	North Quincy, MA
Trust Administrator	Chemical Bank	New York, NY
Client Services Manager	Jackson Associates, Inc.	Atlanta, GA
Marketer	Providian Bancorp	San Francisco, CA
Loan Officer	Personal Mortgage Corporation	Brewster, MA
Financial Analyst	Emerson Power Transmission	Ithaca, NY
Investment Exec./Financial Consultant	Paine Webber	New York, NY
Research Economist	CB Commercial/Torto Wheaton Res.	Boston, MA
Insurance Broker	S. H. Gow & Company, Inc.	Rochester, NY
English Teacher	Education For Democracy	Czechoslovakia
Data Administrator	Check Net`	Hollywood, FL
Investment Broker	A. G. Edwards & Sons	Poughkeepsie, NY
Senior Budget Analyst	Carney Hospital	Boston, MA
Economist	Spartks Companies, Inc.	McLean, VA
Assistant Controller	Gravin & Smith Inc.	Huntington Valley, PA
Sales Representative	Ceridian Employer Services	Bethesda, MD
Senior Associate	Parexel International	Waltham, MA
Paralegal	MA Water Resources Authority	Boston, MA
Law Clerk	Judge Lisa Richette	Philadelphia, PA
Director of Programming	MJI Broadcasting	New York, NY
Marketing Sales Coordinator	Lumber Mutual Insurance Company	Framingham, MA
Financial Researcher	Bloomberg Financial Markets	Princeton, NJ
Commercial Lending Officer	First Fidelity Bancorporation	Paramus, NJ
Stock Broker	Alex Brown & Sons	New York, NY
V.P. of International Trading	MH Meyerson & Company Inc.	Jersey City, NJ
Research Associate	Chilton Research Services	Radnor, PA
Finance & Employee Benefits Consultant	American Economic Planning Group	Watchung, NJ
Dentist	Self-employed	Englewood Cliffs, NJ
Air Combat Tactics Instructor	Marine Attack Squadron 311	Yuma, AZ